HeidelbergCement Company Collected Consensus – Q4 2017

mio EUR						
22 estimates	Q416 A	Q417 C	2016 A	2017 C	2018 C	
Turnover	4,238	4,313	17,084	17,317	17,782	
North America	1,043	1,046	4,235	4,350	4,433	
West & South Europe	1,138	1,154	4,768	4,709	4,916	
North & East Europe	658	711	2,484	2,849	2,945	
Asia - Pacific	826	817	3,186	3,177	3,204	
Africa - Med. Basin	423	393	1,800	1,573	1,607	
Group Services	340	347	1,162	1,337	1,376	
Intercompanies / Other	-189	-155	-550	-679	-701	
Operating EBITDA	818	862	3,195	3,267	3,510	
North America	268	322	990	1,124	1,171	
West & South Europe	108	161	622	620	685	
North & East Europe	115	133	461	536	575	
Asia - Pacific	206	165	756	651	695	
Africa - Med. Basin	129	88	462	366	414	
Group Services	7	5	28	25	35	
Intercompanies / Other	-16	-11	-123	-55	-64	
Intercompanies / Other	-10	-11	-123	-55	-04	
Depreciation	-311	-291	-1,122	-1,118	-1,117	
Operating Income	507	571	2,073	2,149	2,393	
Additional ordinary result	-226	-44	-324	-87	-25	
Results from participations	15	8	38	48	50	
Earning before interest and taxes (EBIT)	295	534	1,698	2,110	2,418	
Net financial result	-131	-109	-494	-394	-341	
Result before taxes	164	426	1,204	1,717	2,077	
Total taxes	-5	-215	-305	-615	-528	
Net income - continuing operations	160	211	899	1,102	1,549	
Discontinued operations	-1	-2	-3	-13	-2	
Net income	159	208	896	1,089	1,548	
Minorities	-38	-44	-190	-156	-170	
Net income part of the group	121	165	706	933	1,378	
EPS	0.60	0.83	3.66	4.70	6.94	
						HEIDELBERGCEME

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