

■ HEIDELBERGCEMENT

Half Year Results 2005

Heidelberg, 9 August 2005

■ **Results January – June 2005**

- **Turnover increased by 7% adjusted for currency and consolidation effects**
- **North America with strongest growth**
- **Results improved in nearly all regions with increased volumes and prices**
- **Germany cyclically below plan**
- **China with increasing pressure from competition**
- **Spohn Cement made takeover offer to HeidelbergCement shareholders at 60 EUR/share**
- **Spohn Cement has 66.8% combined shareholdings as of 26 July 2005**

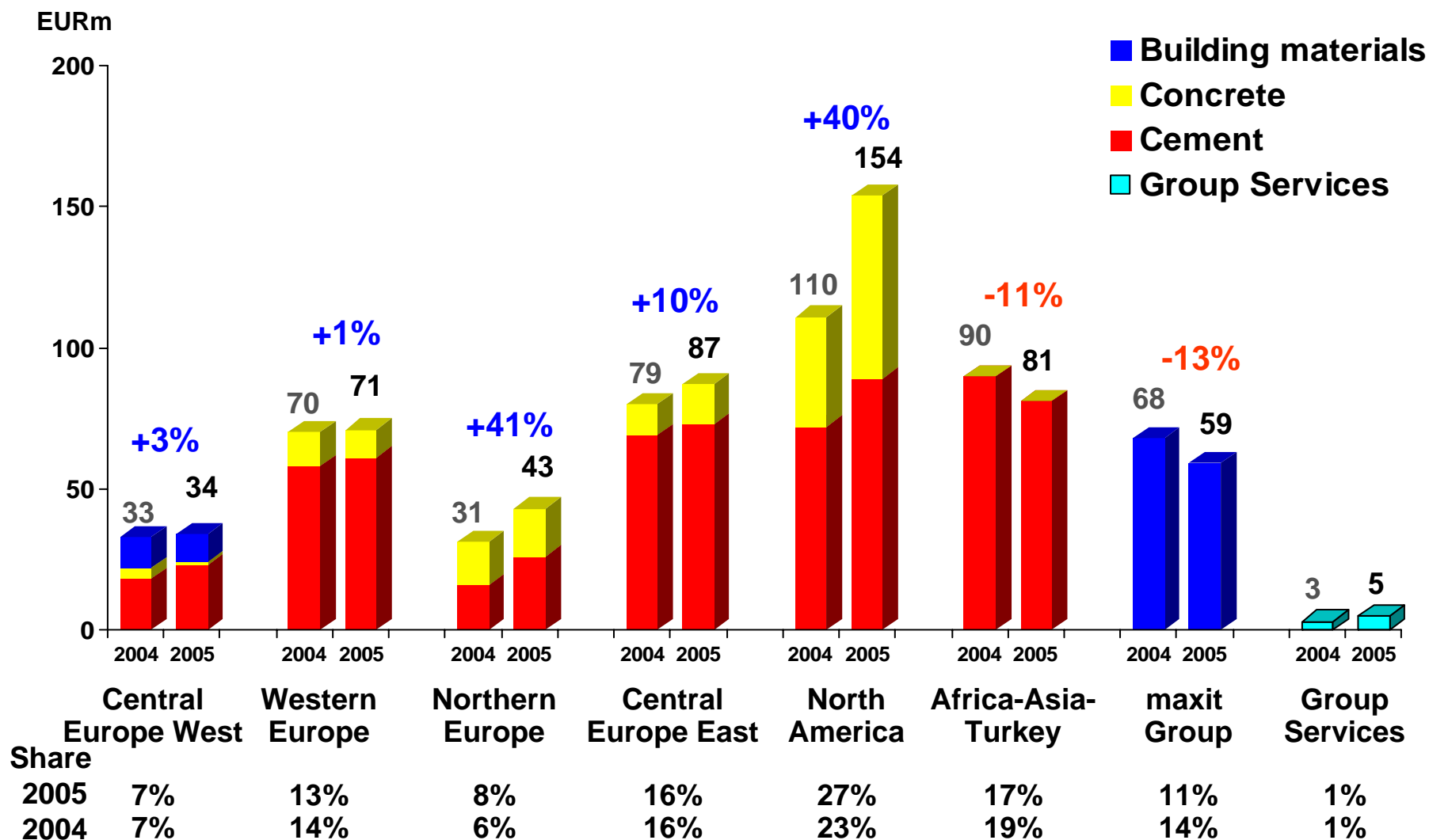
Financial key figures January – June 2005

EURm	April - June				January - June			
	2004	2005	variance		2004	2005	variance	
Turnover	1.895	2.142	248	13,1%	3.241	3.498	256	7,9%
OIBD <i>in % of turnover</i>	395 20,8%	449 21,0%	54	13,7%	485 15,0%	534 15,3%	49	10,2%
Operating income	273	325	53	19,4%	240	291	51	21,1%
Group share in profit	155	218	63	40,8%	96	113	17	17,2%
EPS in EUR (IAS 33)	1,54	2,09	0,55	35,7%	0,96	1,07	0,11	11,5%
Investing activities								
Fixed assets	97	115	18	18,6%	169	208	39	23,1%
Financial assets	6	166	160		18	213	195	
Total investments	103	281	178	172,8%	187	421	234	125,1%

Financial key figures – variance analysis

EURm	January - June				variance analysis			
	2004	2005	variance		Op.	Cons.	Curr.	
Turnover	3.241	3.498	256	7,9%	223	6,9%	72	-38
OIBD <i>in % of turnover</i>	485 15,0%	534 15,3%	49	10,2%	41	8,5%	12	-4
Operating income	240	291	51	21,1%	48	20,0%	5	-2

OIBD* per region January – June 2005

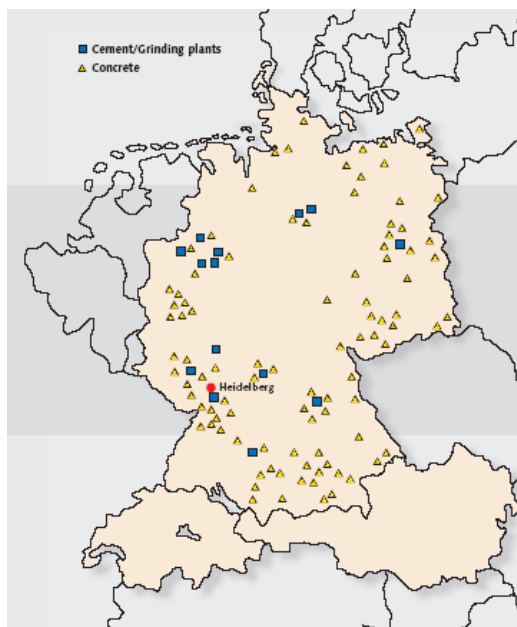


* Operating income before depreciation

Cement & clinker sales volume January - June 2005

million tonnes	April - June			January - June		
	2004	2005	%	2004	2005	%
Central Europe West	2,124	2,350	10,6%	3,426	3,314	-3,3%
Western Europe	2,268	2,379	4,9%	4,336	4,171	-3,8%
Northern Europe	1,461	1,574	7,7%	2,520	2,693	6,9%
Central Europe East	3,028	3,400	12,3%	4,290	4,608	7,4%
North America	3,615	3,981	10,1%	6,341	6,788	7,0%
Africa-Asia-Turkey	5,258	5,191	-1,3%	9,793	9,965	1,8%
Total	17,754	18,875	6,3%	30,706	31,539	2,7%

Central Europe West

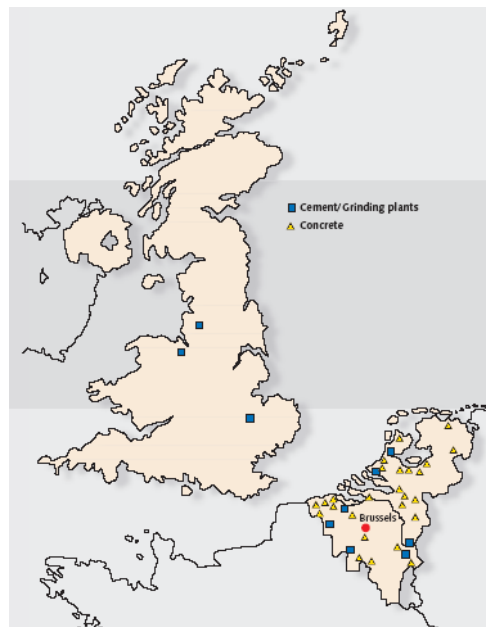


- Cement and clinker shipments decreased by 8% before consolidation effect Teutonia
- OIBD increased because of better pricing and lower costs
- Merger of Anneliese Zement with HC on the way
- Declining volumes in ready mixed concrete and aggregates

EURm	April - June		January - June		variance	Op.	Cons.	Curr.
	2004	2005	2004	2005				
Turnover	243	264	387	385	-2	-0,5%	-18	16
OIBD	43	53	33	34	1	3,3%	-1	2
<i>in % of turnover</i>	18%	20%	9%	9%				
Operating income	24	36	-4	2	6		6	1
Employees			4.456	4.363	-93	-2,1%	-335	242
Shipments								
Cement/clinker (mt)	2,12	2,35	3,43	3,31	-3,3%			
Rmc (m cbm)*	2,53	2,41	3,82	3,37	-11,7%			
Aggregates (mt)*	7,04	7,35	10,59	10,07	-4,9%			

* incl. non-consolidated volumes

Western Europe

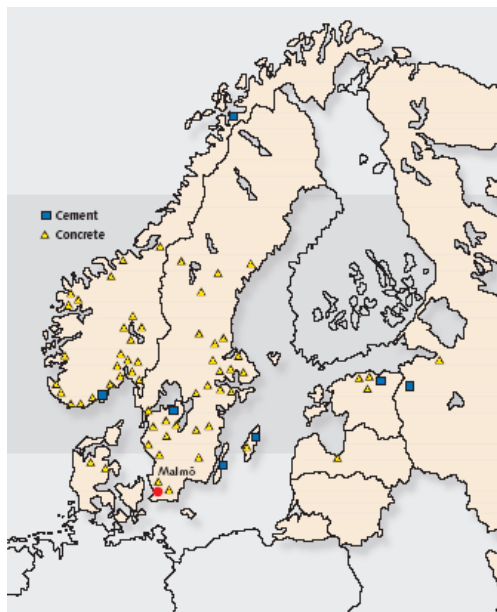


- Cement and clinker shipments in Belgium and the Netherlands increased in Q2 after hard winter
- Shipments in UK declined because of a new competitor
- Ready mixed concrete volumes increased due to consolidation effects
- Aggregates slightly decreased

EURm	April - June		January - June		variance	Op.	Cons.	Curr.
	2004	2005	2004	2005				
Turnover	256	265	468	449	-19	-4,2%	-17	-3
OIBD	55	56	70	71	1	1,4%	1	0
<i>in % of turnover</i>	21%	21%	15%	16%				
Operating income	35	36	29	32	3	9,3%	3	0
Employees			3.711	3.590	-121	-3,3%	-121	
Shipments								
Cement/clinker (mt)	2,27	2,38	4,34	4,17	-3,8%			
Rmc (m cbm)	0,77	0,88	1,39	1,44	3,8%			
Aggregates (mt)*	4,31	4,63	7,44	7,34	-1,4%			

* incl. non-consolidated

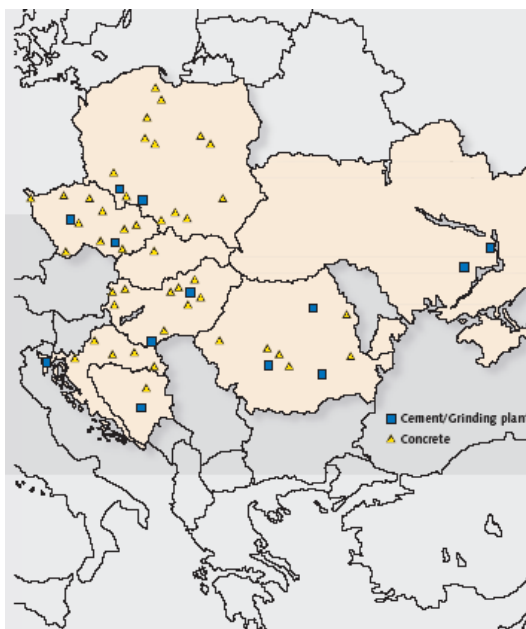
Northern Europe



- Increased domestic shipments in all countries
- Brevik cement plant in Norway after modernization fully operational
- Modernisation and expansion of the Russian Cesla plant completed in July

EURm	April - June		January - June		variance	Op.	Cons.	Curr.
	2004	2005	2004	2005				
Turnover	191	221	323	368	45	13,8%	44	1
OIBD	27	36	31	43	13	41,4%	13	0
<i>in % of turnover</i>	14%	16%	9%	12%				
Operating income	13	21	3	15	13		13	
Employees			4.101	4.018	-83	-2,0%	-83	
Shipments								
Cement/clinker (mt)	1,46	1,57	2,52	2,69	6,9%			
<i>Export (mt)</i>	0,50	0,36	0,90	0,77	-14,5%			
Cem/Cl. export ratio	34%	23%	36%	28%				
Rmc (m cbm)	0,42	0,52	0,71	0,84	18,0%			
Aggregates (mt)	3,00	3,31	4,87	5,11	4,9%			

Central Europe East

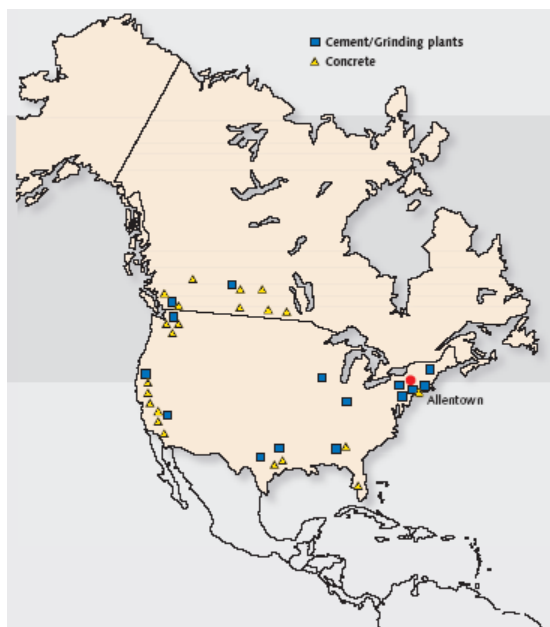


- Cement and clinker shipments decreased by 5% before consolidation effects because of weather conditions
- Shipments in Poland still below prior year
- Sales volumes and price increase in Ukraine
- Increase of ready-mixed concrete volumes

EURm	April - June		January - June		variance	Op.	Cons.	Curr.	
	2004	2005	2004	2005					
Turnover	198	250	281	343	61	21,8%	0	37	24
OIBD	75	88	79	87	7	9,4%	-9	10	6
<i>in % of turnover</i>	38%	35%	28%	25%					
Operating income	62	70	53	52	-1	-1,4%	-10	5	4
Employees			8.332	8.437	105	1,3%	-557	662	
Shipments									
Cement/clinker (mt)	3,03	3,40	4,29	4,61		7,4%			
Rmc (m cbm)*	1,12	1,33	1,66	1,90		14,9%			
Aggregates (mt)*	5,06	5,23	6,66	6,70		0,7%			

* incl. non-consolidated volumes

North America



- Turnover rose by 23% in USD due to volume and price increases in all regions
- Cement and clinker shipments increased by 3% before consolidation effect of Glens Falls
- Market region Lehigh Inland in Canada with strongest growth of 17%
- Ready mixed concrete +9% and aggregates +10%

EURm	April - June		January - June		variance	Op.	Cons.	Curr.	
	2004	2005	2004	2005					
Turnover	447	545	777	912	134	17,3%	156	15	-37
OIBD	91	118	110	154	44	39,3%	48	1	-5
<i>in % of turnover</i>	20%	22%	14%	17%					
Operating income	66	94	62	107	45	73,0%	49	-1	-3
Employees			5.912	6.022	110	1,9%	31	79	
Shipments									
Cement/clinker (mt)	3,62	3,98	6,34	6,79	7,0%				
Rmc (m cbm)	1,86	2,15	3,38	3,69	9,3%				
Aggregates (mt)	6,36	7,53	10,88	11,95	9,8%				

Africa-Asia-Turkey

- Cement and clinker shipments grew by 2%; Indocement domestic volumes increased by 12%
- HeidelbergCement increased participation of Indocement to 65.1%
- Results in China considerable burdened because of competition in cement and ready mixed concrete plus the start-up costs of the new plant
- Growth of cement shipments in several African countries; Nigeria and Gabon weak due to repairs
- Domestic volumes in Turkey +14% due to high demand in private housing construction

<i>EURm</i>	April - June		January - June		variance	Op.	Cons.	Curr.
	2004	2005	2004	2005				
Turnover	244	266	464	496	32 7,0%	55		-22
OIBD	51	43	90	81	-10 -10,6%	-5	0	-4
<i>in % of turnover</i>	21%	16%	20%	16%				
Africa	13	15	21	25	3 15,4%	4		-1
Asia	33	19	60	45	-14 -24,2%	-12		-3
Turkey	6	9	9	11	2 20,9%	2		0
Operating income	34	25	55	46	-9 -17,3%	-7	0	-3
Employees			11.232	10.607	-625 -5,6%	-625		
Shipments								
Cement/clinker (mt)	5,26	5,19	9,79	9,97	1,8%			
Rmc (million cbm)	0,65	0,74	1,19	1,36	14,0%			

maxit Group

- Improved Q2 in main European markets, except for Germany and Benelux
- New plants in China and Russia will be in operation in August and September

<i>EURm</i>	April - June		January - June		variance	Op.	Cons.	Curr.
	2004	2005	2004	2005				
Turnover	305	330	518	529	11 2,2%	8	3	
OIBD	54	54	68	59	-9 -12,8%	-9	0	
<i>in % of turnover</i>	18%	16%	13%	11%				
Operating income	39	40	40	32	-7 -18,7%	-7	0	
Employees			4.903	4.961	58 1,2%	39	19	

Group profit & loss accounts January – June 2005

EURm	2004	2005	%
Turnover	3.241	3.498	7,9%
Operating income before depreciation (OIBD)	485	534	10,2%
Depreciation	-245	-243	
Operating income	240	291	21,1%
Additional ordinary result	-1	15	
Result from participations	32	53	
Earnings before interest and income taxes (EBIT)	272	359	32,2%
Financial results	-150	-115	
Profit before tax	121	244	101,4%
Taxes on income	-22	-106	
Profit for the financial year	99	138	39,0%
Group share	96	113	17,2%

Group cash flow statement January – June 2005

EURm	2004	2005
Cashflow	388	349
Changes in working capital	-248	-355
Cash flow from operating activities	139	-6
Intangible fixed assets	-2	-3
Tangible fixed assets	-167	-205
Financial fixed assets	-18	-213
Investments	-187	-421
Proceeds from fixed asset disposals	65	100
Cash from changes in consolidation scope	64	20
Cash flow from investing activities	-58	-302
Capital increase	0	272
Dividend payments	-119	-76
Net repayment from bonds and loans	-46	189
Cash flow from financing activities	-165	385
Cash & cash equivalents on 30 June	438	353

Group balance sheet on 30 June 2005

EURm	June 2004	Dec 2004	June 2005	Variance Dec/June
Assets				
Intangible fixed assets	2.605	2.298	2.384	86
Tangible assets	5.260	5.059	5.448	389
Financial assets	937	926	1.009	83
Total	8.802	8.282	8.841	558
Deferred taxes	198	168	192	24
Receivables	1.514	1.122	1.633	512
Stocks	730	758	863	104
Cash & cash eq.	519	385	423	38
Balance sheet total	11.764	10.716	11.951	1.236
Liabilities				
Capital entitled to shareholders	4.094	3.534	4.333	799
Minority interests	445	429	436	7
Equity	4.539	3.963	4.769	806
Provisions	950	1.236	1.195	-41
Deferred taxes	518	470	506	36
Operating liabilities	1.061	993	1.168	175
Financial liabilities	4.696	4.054	4.313	259
Balance sheet total	11.764	10.716	11.951	1.236
Net debt	4.177	3.668	3.890	222
Gearing	92,0%	92,6%	81,6%	

Net debt June 2005

Net debt	June 04	Dec 04	June 05
	EURm	EURm	EURm
Financial liabilities	4.696	4.054	4.313
Cash & cash equivalents	459	319	363
IAS 39 valuation adjustment	61	66	60
Total net debt	4.177	3.668	3.890

	June 04	Dez 04	June 05
	EURm	EURm	EURm
Net debt maturity structure			
1 year	290	169	480
2 years	294	259	971
3 years	1.346	1.100	854
4 years	534	477	419
5 years	433	392	153
> 5 years	1.280	1.271	1.013
Total net debt	4.177	3.668	3.890

■ HeidelbergCement outlook

- **Moderate increase in volumes and turnover for the full year expected**
- **Strongest impetus from North America, the new EU member states and Asia**
- **High energy costs will influence results in 2005**
- **Efficiency and cost improvements in all areas will effect results next year**