

Exchange rates

		Exchange rates on reporting day		Average exchange rates	
Country		31 Dec. 2001	31 Mar. 2002	01-03/2001	01-03/2002
		EUR	EUR	EUR	EUR
USD	US	0.8895	0.8717	0.9228	0.8772
CAD	Canada	1.4172	1.3905	1.4092	1.3982
GBP	Great Britain	0.6109	0.6114	0.6326	0.6147
BGL	Bulgaria	1.9592	1.9519	1.9522	1.9520
HRK	Croatia	7.3713	7.4000	7.6809	7.4002
NOK	Norway	7.9748	7.7081	8.1989	7.8119
PLN	Poland	3.5405	3.5748	3.7714	3.6195
ROL	Romania	28,115	28,731	1)	1)
SEK	Sweden	9.3081	9.0310	8.9985	9.1598
CZK	Czech Republic	31.7150	30.9050	34.7919	31.7292
HUF	Hungary	244.6000	243.5000	265.6988	243.4550
TRL	Turkey	1,292,300	1,175,700	1)	1)

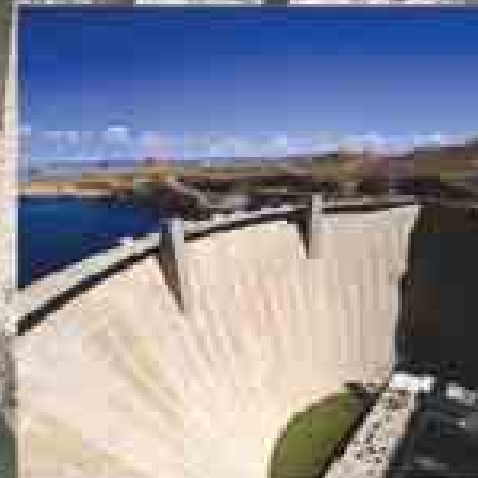
1) In accordance with IAS 21.30 (b) the income and expenses are converted using the exchange rates on the reporting day.

Financial calendar

Interim Report January to June 2002 and analysts' and press conference	
Frankfurt	7 August 2002
London	8 August 2002
Interim Report January to September 2002 11 November 2002	

for better building

Interim Report
January to March 2002



Heidelberger Zement Aktiengesellschaft
Berliner Strasse 6
69120 Heidelberg
Germany

Translation of the Interim Report January to March 2002. The German version is binding.
You find further information on HeidelbergCement on the Internet:
www.heidelbergcement.com.

Contact:

Group Communication
Phone: +49 (0) 62 21/4 81-227
Fax: +49 (0) 62 21/4 81-217
info@heidelbergcement.com

Investor Relations
Phone: +49 (0) 62 21/4 81-696
Fax: +49 (0) 62 21/4 81-498
IR-info@heidelbergcement.com

HEIDELBERGCEMENT

- Stable turnover in the first quarter
- Results negatively affected by weak demand in Germany, seasonal influences and increased depreciations

Financial highlights January to March 2002

EURm	January - March	
	2001	2002
Turnover	1,334	1,354
Operating income before depreciation (OIBD)	120	98
Operating income	-31	-64
Non-operating result	0	6
Results from participations	19	13
Earnings before interest and income taxes (EBIT)	-12	-45
Profit before tax	-79	-102
Profit for the financial year	-58	-79
Group share in profit	-55	-78
Investments	206	126

Dear Shareholders and Business Associates,

At HeidelbergCement the development trend of 2001 continued in the first three months of the current year with increases in sales volumes in Central Europe East and Northern Europe, a stable demand at a high level in North America, a decrease in the Benelux countries and dramatic losses in Central Europe West. The customary seasonal influences were more intense this year in some regions due to sustained wintry weather.

Turnover increased by 1.5% to EUR 1,354 million (previous year: 1,334). Adjusted for the effects of exchange rates and consolidation, the minus amounted to 2%. The decrease in operating income before depreciation (OIBD) by 18% to EUR 98 million (previous year: 120) is basically due to the weakness in demand in Germany. Depreciations have increased appreciably mainly due to the commissioning of our modernised cement plant at Union Bridge and to first-time consolidations of companies in Central Europe East. Seasonal fluctuations, lower capacity utilization and more winter repairs led to a reduced operating income of EUR -64 million (previous year: -31). Financial results developed positively due to lower interest rates. Bad weather conditions and increased competitive pressure in Germany contributed to a decline in results from participations. Changes in short-term assets, liabilities and provisions reflect the seasonally increased utilization of working capital.

Group-environmental report

HeidelbergCement is providing an overview of its extensive environmental protection activities and the goals of its sustainability strategy with the publication of the first environmental report for the Group.

Cement and clinker sales volumes

Group-wide cement and clinker sales volumes in total recorded a decrease of 3.2 % to 9.1 million tonnes (previous year: 9.4). Markedly increased sales volumes in Central Europe East and a slight growth in Northern Europe could not counterbalance the declining demand in Western Europe, Africa-Asia-Turkey and especially in Central Europe West.

Cement and clinker sales volumes in million tonnes	January - March	
	2001	2002
Central Europe West	1.1	0.9
Western Europe	2.2	2.1
Northern Europe	1.2	1.2
Central Europe East	1.1	1.2
North America	2.5	2.5
Africa-Asia-Turkey	1.4	1.3
Total	9.4	9.1

Employees

Across the Group, 36,665 employees (previous year: 36,037) were working for HeidelbergCement in the first three months. The increase compared with the year 2001 with 34,846 employees is related to new consolidations.

Investments

At EUR 126 million (previous year: 206), we decreased our capital expenditure by 39 %. A restrained investment activity takes into account our objective of significantly lowering indebtedness in the course of this year.

Prospects

We expect that the course of the business will take last year's level up. A more precise assessment for 2002 is impaired at the present moment by the weak development of the German construction industry and the hesitant recovery of the other countries in the euro-zone.

Heidelberg, 7 May 2002

Yours sincerely,



Hans Bauer
Chairman of the Managing Board

Development in the regions

Central Europe West

Turnover by business lines

EURm	January - March	
	2001	2002
Cement	75	62
Concrete	57	58
Building materials	28	24
Intra-Group eliminations	-6	-9
Total turnover	154	135

Economic revival in Germany will be even further delayed. The order position in the construction industry deteriorated once again at the beginning of the year. The only bright spot is in road construction. Our cement and clinker sales volumes have fallen compared with the correspond-

ing period last year by 16.5% to 0.9 million tonnes. The weakening construction market as well as an intensification of the competitive position had a disproportionate effect in the traditionally weak first quarter. In April, it was already possible to noticeably clear the shipping arrears. Sales volumes in the ready-mixed concrete and sand-lime brick operating lines were also weakening in the first quarter, while the aggregates operating line achieved an increase in sales volumes. Turnover decreased by 12.3% to EUR 135 million (previous year: 154).

Western Europe

Turnover by business lines

EURm	January - March	
	2001	2002
Cement	185	181
Concrete	63	65
Building materials	9	-
Intra-Group eliminations	-15	-12
Total turnover	242	234

Deterioration in the economic environment as well as delays with several large building projects resulted in a further sales volume decrease in Belgium and in the Netherlands, while our shipments in the United Kingdom reached the level of the previous year. Overall, cement

sales volumes in the first three months at 2.1 million tonnes were below the previous year by 5.2%. The ready-mixed concrete operating line was also impaired by the weak demand for construction, while sales volumes for aggregates improved compared with the previous year. Price increases were able to compensate in part for the decline in turnover. Overall turnover fell by 3.3% to EUR 234 million (previous year: 242).

Northern Europe

Turnover by business lines

EURm	January - March	
	2001	2002
Cement	82	83
Concrete	86	79
Building materials	5	5
Intra-Group eliminations	-	-6
Total turnover	173	161

Cement and clinker sales volumes rose in the first quarter by 2.0% to 1.2 million tonnes. Weakening Norwegian exports were counterbalanced by additional deliveries to Florida from Sweden in particular. The sales volumes growth in the Northern Europe region is basically attrib-

utable to the inclusion for the first time of our Russian Cesa cement plant near Saint Petersburg. The delivery of ready-mixed concrete and aggregates has fallen markedly. Demand in the first three months of the previous year was shaped by major infrastructure projects in the Stockholm area. The turnover for the Northern Europe region decreased by 6.9% to EUR 161 million (previous year: 173) compared with the corresponding period last year.

Central Europe East

Turnover by business lines

EURm	January - March	
	2001	2002
Cement	63	75
Concrete	12	16
Building materials	6	6
Intra-Group eliminations	-3	-4
Total turnover	78	93

The positive trend in Central Europe East - with the exception of Poland - continued in a sustained, favourable environment. In Poland also, cement sales volumes were on the decline, while in Hungary, Romania and Bulgaria significant improvements could be achieved. The

increase in overall sales volumes by 7.3% to 1.2 million tonnes, is also caused by the consolidation for the first time of the plants in Kakanj/Bosnia-Herzegovina and Kryvyi Rih/Ukraine. The strong growth in the ready-mixed concrete and aggregates operating lines is also attributable to an extension of the consolidation scope. Total turnover rose by 19.2% to EUR 93 million (previous year: 78), to which price increases and improved currency ratios have also contributed.

North America

Turnover by business lines

EURm	January - March	
	2001	2002
Cement	236	247
Concrete	177	198
Building materials	-	-
Intra-Group eliminations	-27	-33
Total turnover	386	412

North America is again viewed as the pacesetter for economic recovery, based on the most recent indicators. In the first quarter, measures to improve the infrastructure and robust residential construction activity benefited the cement market.

At just under 2.5 million

tonnes, our sales volumes again reached the high level of the previous year as at the end of March. The Lehigh East sales region, which is supplied from our modernised plant at Union Bridge, achieved a significant increase. The northern sales regions were still behind the sales volumes for the previous year, mainly due to the weather. The positive picture is rounded off with significant increases in sales volumes in ready-mixed concrete and just slight decreases for aggregates. Prices remained stable or could even be increased slightly in the sales regions. Turnover increased in the first three months by 6.7 % to EUR 412 million (previous year: 386).

Africa-Asia-Turkey

Turnover by business lines

EURm	January - March	
	2001	2002
Cement	98	92
Concrete	6	7
Building materials	-	-
Intra-Group eliminations	-1	-1
Total turnover	103	98

In Africa the differentiated performance of the previous year continued in the first quarter 2002, whereby the market situation in Ghana progressively stabilised and Sierra Leone continues to show high growth. It was possible to slightly increase sales volumes overall at our

Asian plants in spite of high competitive pressure in Bangladesh. The construction market in Turkey was characterised by poor weather conditions and by weak demand at the beginning of this year. Cement and clinker sales volumes fell overall in the Africa-Asia-Turkey business unit by 5.9 % to 1.3 million tonnes. Turnover decreased in this period by 4.9 % to EUR 98 million (previous year: 103).

At our non-consolidated participation Indocement, sales volumes of 2.5 million tonnes for cement and clinker were marginally below the level of the previous year. Our assumption is unchanged, that there will be a positive performance for the whole year.

Heidelberger Baustoffe Europa (HBE)

Turnover by business lines

EURm	January - March	
	2001	2002
Cement	-	-
Concrete	5	-
Building materials	211	204
Intra-Group eliminations	-2	-
Total turnover	214	204

The business unit HBE (Heidelberg Building Materials Europe), resulting from the operational integration of the dry mortar activities of our German, Belgian and Scandinavian subsidiary companies, operates in numerous European countries.

The erosion of the German mar-

ket is reflected in the development of turnover. The other markets are already showing better progress in the first three months. Turnover decreased overall in the first quarter by 4.7 % to EUR 204 million (previous year: 214). However, the restructuring measures have already resulted in a considerable improvement in results performance.

Especially due to the negative performance of the German construction market, discussions with investors about a possible sale of HBE have not resulted in an unanimous valuation. In the future, HBE will realise its new strategic approaches, resulting from the operational integration of the dry mortar activities, in the framework of the Group strategy.

Group Services

The trade volume at HC Trading has fallen by 5.9 % to 2.4 million tonnes. Increases for clinker could not counterbalance falling cement volumes. Turnover declined by 3.6 % to EUR 107 million (previous year: 111).

Group profit and loss account

EUR '000s	January-March	
	2001	2002
Turnover	1,334,460	1,354,014
Operating income before depreciation (OIBD)	120,006	98,412
Depreciation and amortisation	-151,176	-162,776
Operating income	-31,170	-64,364
Non-operating result	0	5,860
Results from participations	19,360	12,890
Earnings before interest and income taxes (EBIT)	-11,810	-45,614
Financial results	-66,875	-56,742
Profit before tax	-78,685	-102,356
Taxes on income	20,588	23,204
Profit for the financial year	-58,097	-79,152
Minority interests	3,079	1,537
Group share in profit	-55,018	-77,615
Earnings per ordinary share in EUR (IAS 33)	-0.87	-1.22
Earnings per preference share in EUR (IAS 33)	-0.76	-1.20

Group cash flow statement

EUR '000s	January-March	
	2001	2002
Cash flow	37,206	70,019
Changes in operating assets and liabilities	-115,610	-198,566
Net cash from operating activities	-78,404	-128,547
Intangible fixed assets	-984	-6,379
Tangible fixed assets	-164,338	-109,425
Financial fixed assets	-40,395	-10,412
Investments (cash outflow)	-205,717	-126,216
Proceeds from fixed assets disposals	64,588	27,336
Cash from changes in consolidation scope	12,972	12,657
Net cash used in investing activities	-128,157	-86,223
Cash capital increase	-	-
Dividend payments – HZ AG	-	-
Dividend payments – minority shareholders	-1,773	-4,298
Proceeds from bond issuance and loans	145,176	49,190
Cash flow from financing activities	143,403	44,892
Net change in cash and cash equivalents	-63,158	-169,878
Effect of exchange rate changes	2,960	6,031
Cash and cash equivalents at 1 January	491,363	567,739
Cash and cash equivalents at 31 March*	431,165	403,892

* In the balance sheet position securities the market value of hedging transactions amounting to EUR 80.2 million (31 Dec. 2001: 100.2) and financial net assets available for sale amounting to EUR 26.9 million (31 Dec. 2001: 35.8) are shown additionally.

Group balance sheet

Assets

EUR '000s	31 Dec. 2001	31 Mar. 2002
Long-term assets		
Intangible fixed assets	2,497,416	2,511,077
Tangible fixed assets	4,879,251	5,078,166
Financial fixed assets	1,357,791	1,282,978
Fixed assets	8,734,458	8,872,221
Deferred taxes	57,182	82,574
Other long-term receivables	196,144	192,525
	8,987,784	9,147,320
Short-term assets		
Stocks	743,609	770,858
Receivables and other assets	1,339,633	1,435,347
Short-term investments	311,983	225,352
Cash at bank and in hand	391,725	285,642
	2,786,950	2,717,199
Balance sheet total	11,774,734	11,864,519

Liabilities

EUR '000s	31 Dec. 2001	31 Mar. 2002
Shareholders' equity and minority interests		
Capital entitled to shareholders	3,719,659	3,736,033
Minority interests	129,392	152,415
	3,849,051	3,888,448
Long-term provisions and liabilities		
Provisions	1,279,806	1,300,079
Liabilities	3,758,155	4,260,563
	5,037,961	5,560,642
Short-term provisions and liabilities		
Provisions	84,292	77,169
Liabilities	2,803,430	2,338,260
	2,887,722	2,415,429
Balance sheet total	11,774,734	11,864,519

Group equity capital grid

EUR '000s	Capital changes			Changes without effects on results			31 March 2002
	1 Jan. 2002	Increase Decrease	Dividends	Profit for the financial year	Exchange rates	Other changes	
Subscribed share capital							
Ordinary shares	147,564						147,564
Preference shares	15,488						15,488
	163,052						163,052
Capital reserves	1,517,838						1,517,838
Revenue reserves	1,924,103			-77,615		-5,293*	1,841,195
Currency translation	123,864				99,282		223,146
Company shares	-9,198						-9,198
Capital entitled to shareholders	3,719,659			-77,615	99,282	-5,293	3,736,033
Minority interests	129,392	31,703	-4,298	-1,537	-2,845		152,415
	3,849,051	31,703	-4,298	-79,152	96,437	-5,293	3,888,448

* IAS 39

Notes to the Interim Report

Accounting and consolidation principles

The accounting and consolidation principles as of 31 March 2002 remained unchanged compared to 31 December 2001.

Results from associated companies, revenues from other participations and depreciation of financial assets were combined as results from participations. Income from loans, other interest receivable and similar income, and interest payable as well as similar charges were combined as financial results.

Seasonal nature of the business

As a manufacturer of building materials, in many regions due to poor weather conditions HeidelbergCement produces and sells fewer products in the first months of the year. The figures for the first quarter of the year, which are generally lower than those of the following quarters, reflect this seasonal variation.

Scope of consolidation

The main changes in the scope of consolidation against 31 December 2001 were the initial incorporation of the German ready-mixed concrete company TBG Transportbeton Schweinfurt GmbH & Co. KG, Schweinfurt, and of Silo Plus Internationale Speditionsgesellschaft mbH, Munich, into the scope of consolidation. Additionally included into the scope of consolidation were the companies Norsk Stein A/S, Sand/Norway, Stema Shipping Ltd., London/United

Kingdom, Tvornika Cementa Kakanj d.d., Kakanj/Bosnia-Herzegovina, Kryvyi Rih Cement Mining Combine, Kryvyi Rih/Ukraine, RMC Romania Beton S.R.L., Mogosoaia/Romania, TBG Hungaria Group, Budapest/Hungary, Vlatavske Sterkopisky Zalezlice A.S. Zalezlice/Czech Republic. The following companies were removed from the scope of consolidation: Safar N.V., Antwerp/Belgium, Nederlands Cement Transp. Cetra B.V., Uithoorn/Netherlands, Rederij Cement Tankvaart B.V., Papendrecht/Netherlands. Beamix Holding B.V., Eindhoven/Netherlands, maxit GmbH, Breisach, Heidelberger Bauchemie GmbH, Heidelberg, and Optiroc Group AB, Sollentuna/Sweden, are consolidated in the region of Heidelberg Baustoffe Europa (HBE).

Segment reporting

Changes occurred in the primary reporting format due to the creation of the new Heidelberg Baustoffe Europa (HBE) region. For reasons of clarity and regional responsibility, eight regions are shown in the segment reporting as of the first quarter of the year 2002.

Segment reporting

Regions January to March (Primary reporting format under IAS 14 No. 50 ff.)

EURm	Central Europe West		Western Europe		Northern Europe		Central Europe East		North America		Africa-Asia-Turkey		HBE		Group Services		Reconciliation		Group	
	2001	2002	2001	2002	2001	2002	2001	2002	2001	2002	2001	2002	2001	2002	2001	2002	2001	2002	2001	2002
External turnover	150	134	240	231	147	140	74	90	386	412	99	92	209	202	29	53			1.334	1.354
Inter-region turnover	4	1	2	3	26	21	4	3			4	6	5	2	82	54	-127	-90		
Turnover	154	135	242	234	173	161	78	93	386	412	103	98	214	204	111	107	-127	-90	1.334	1.354
<i>Change to prior year in %</i>		-12.3 %		-3.3 %		-6.9 %		19.2 %		6.7 %		-4.9 %		-4.7 %		-3.6 %				1.5 %
Operating income before depreciation (OIBD)	6	-5	32	27	16	12	7	6	39	38	12	9	8	11					120	98
<i>in % of turnover</i>	3.9 %	-3.7 %	13.2 %	11.5 %	9.2 %	7.5 %	9.0 %	6.5 %	10.1 %	9.2 %	11.7 %	9.2 %	3.7 %	5.4 %					9.0 %	7.2 %
Depreciation	19	18	32	31	22	21	15	19	34	41	9	11	20	21					151	162
Operating income	-13	-23		-4	-6	-9	-8	-13	5	-3	3	-2	-12	-10					-31	-64
<i>in % of turnover</i>	-8.4 %	-17.0 %		-1.7 %	-3.5 %	-5.6 %	-10.3 %	-14.0 %	1.3 %	-0.7 %	2.9 %	-2.0 %	-5.6 %	-4.9 %					-2.3 %	-4.7 %
Results from participations	15	9	3	2	1	1			-2	1	2								19	13
Non-operating result																				6
Earnings before interest and income taxes (EBIT)	2	-14	3	-2	-5	-8	-8	-13	3	-2	5	-2	-12	-10					-12	-45
Investments (1)	11	13	29	20	6	7	11	13	88	53	8	4	12	6			41	10	206	126
Employees	4,646	4,452	4,258	3,970	4,800	5,290	7,472	9,218	6,336	6,169	2,539	2,372	5,873	5,087	113	107			36,037	36,665

(1) Investments = in the segments columns: tangible and intangible fixed asset investments; in the reconciliation column: financial fixed asset investments

Turnover development

by regions and business lines January to March 2002

EURm	Cement		Concrete		Building materials		Intra Group eliminations		Total	
	2001	2002	2001	2002	2001	2002	2001	2002	2001	2002
Central Europe West	75	62	57	58	28	24	-6	-9	154	135
Western Europe	185	181	63	65	9		-15	-12	242	234
Northern Europe	82	83	86	79	5	5		-6	173	161
Central Europa East	63	75	12	16	6	6	-3	-4	78	93
North America	236	247	177	198			-27	-33	386	412
Africa-Asia-Turkey	98	92	6	7			-1	-1	103	98
HBE			5		211	204	-2		214	204
Total	739	740	406	423	259	239	-54	-65	1,350	1,337
Group Services									111	107
Inter-region turnover									-127	-90
Total Group									1,334	1,354