

Interim Report January to September 2006



- Group turnover rises by 19% on previous year
- Europe offsets weakening dynamics in US
- Further notable progress made in increasing efficiency
- Operating income and profit for the financial year significantly improved
- Continued expansion in growing markets
- Clear confirmation of forecast for 2006

Overview January - September 2006				
EURm	April - September		January - September	
	2005	2006	2005	2006
Turnover	2,247	2,581	5,744	6,857
Operating income before depreciation (OIBD)	576	649	1,111	1,464
Operating income	453	523	744	1,085
Additional ordinary result	-77	0	-62	61
Results from participations	91	64	144	146
Earnings before interest and income taxes (EBIT)	467	587	826	1,292
Profit before tax	410	522	654	1,125
Profit for the financial year	300	375	438	790
Group share in profit	274	345	387	721
Investments	115	270	536	574

Letter to the shareholders

Ladies and Gentlemen,

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The global economic environment is predominantly positive in autumn 2006. The weakening of dynamics in the course of the year is primarily attributable to the development recorded in the US. Expansion in Europe accelerated, and growth remained strong in the emerging countries. Risks to the positive trend arise from the end of the American property boom and its effect on the macro-economic environment, the development of the US dollar exchange rates and further increases in energy prices.

In the first nine months, the cement and clinker sales volumes of HeidelbergCement rose by 14.3% to 58.8 million tonnes (previous year: 51.4). Excluding consolidation effects, the increase amounted to 8.9%. The growth in Europe was strongest, followed by the Africa-Asia-Mediterranean Basin Group area. In North America, sales volumes decreased during the third quarter in comparison with the previous year.

Ready-mixed concrete sales volumes grew by just under 12% in total to 23.2 million cubic metres (previous year: 20.8); an increase of 14% was recorded in sales volumes of aggregates, which reached 76.6 million tonnes (previous year: 67.1).

Turnover for the period January to September rose by 19.4% to EUR 6.9 billion (previous year: 5.7). Excluding exchange rate and consolidation effects, an increase of 14.6% was achieved. Besides the broad organic growth, the positive effects of our "win" restructuring programme are increasingly being reflected in the development of earnings figures. Operating income before depreciation (OIBD) grew by 31.8% to EUR 1.5 billion (previous year: 1.1). Operating income rose to EUR 1.1 billion (previous year: 0.7) in the first nine months. The increases in profit are primarily attributable to the acceleration of development in the European countries as well as in Asia and the Mediterranean Basin. In North America, the rates of growth are levelling off.

At EUR 146 million (previous year: 144), the results from participations rose slightly in comparison with the previous year; a significant proportion of this is due to our involvement in the French Vicat Group. The additional ordinary result remained largely unchanged in comparison with the first half of the year at EUR 61 million (previous year: -62). Taxes on income rose to EUR 334 million (previous year: 216) as a result of the improved development of results in all Group areas. In the first nine months, the profit for the financial year exceeded last year's amount considerably and reached EUR 790 million (previous year: 438), with the Group share in profit increasing to EUR 721 million (previous year: 387).

Further expansion in growing markets

In the third quarter of 2006, HeidelbergCement consistently pursued its strategy of geographical diversification with a focus on cement in growing markets. Important steps were taken to expand our market positions in Eastern Europe and Asia by means of acquisitions in Russia, India and China. In Russia, we acquired a majority stake in the Russian aggregates and precast concrete parts manufacturer Gurovo Beton in the Tula region south of Moscow. We plan to construct a cement plant with a capacity of around 2 million tonnes at this location by 2008, to supply the greater Moscow area, the largest cement market in Russia. Besides building another 2-million-tonne cement plant in the Saratov region, we intend to increase the capacity of our Cesla plant near Saint Petersburg from 800,000 to 2 million tonnes.

In India, we acquired a majority stake in the cement company Mysore Cements in August in the course of a capital increase. The public tender offer required in accordance with Indian law is expected to be completed by the end of the year. With two cement plants and a grinding plant, Mysore Cements offers a good starting point for supplying the rapidly growing markets in the western part of India. Together with the grinding plant in Mumbai, HeidelbergCement has a capacity of 3.5 million tonnes of cement in India.

We are also continuing our expansion strategy in China: In October, we signed an agreement to acquire a majority stake in the cement manufacturer Liaoning Gongyuan Cement. The company based in Northeast China in the Liaoning province operates three cement plants in the Shenyang/Benxi area and a cement grinding plant in Inner Mongolia. We plan to increase the cement capacity to 5.6 million tonnes by the end of 2008 by building an additional kiln line and optimising the existing kilns. The latest acquisition in China extends HeidelbergCement's geographical presence into the developing and therefore strongly growing northern region of the country.

Number of employees rose due to new consolidations

In the first nine months of 2006, the number of employees across the Group amounted to just under 43,000 (previous year: 41,600). The increase from the consolidation of our activities in Kazakhstan and the expansion in the Ukraine outweighed the decrease resulting from restructuring measures in Europe and Asia.

Increase in investments

In the first half of the year, cash flow investments amounted to EUR 574 million (previous year: 536). Investments in tangible fixed assets, which primarily relate to maintenance and optimisation measures in our cement plants, totalled EUR 327 million (previous year: 306). Investments in financial fixed assets rose to EUR 247 million (previous year: 230). Significant individual items related to the expansion of our activities in China and the Ukraine as well as to our involvement in India.

■ Turnover by business lines January to September

Europe		
EURm	2005	2006
Cement	1,634	1,991
Concrete	964	1,189
Building materials	99	104
Intra-Group eliminations	-165	-203
Total turnover	2,533	3,080

North America		
EURm	2005	2006
Cement	912	1,089
Concrete	764	942
Building materials		
Intra-Group eliminations	-121	-147
Total turnover	1,555	1,884

Strong contribution to growth from Europe

The economic environment in the countries of the Europe Group area improved further during the third quarter. The economic upturn accelerated significantly, particularly in the euro zone. In the countries of Central and Eastern Europe, domestic demand contributed increasingly to economic expansion.

Our cement deliveries experienced predominantly marked growth in all countries as a result of increased construction activity and, in some cases, new consolidations. The strongest growth was achieved by the countries of Eastern Europe, with the exception of the Czech Republic. We were also able to noticeably increase our sales volumes in Germany, Sweden and the Benelux countries. In total, the cement and clinker sales volumes of the Europe Group area rose by 18.8% to 29.5 million tonnes (previous year: 24.9). Adjusted for consolidation effects, the increase amounted to 10.3%. Likewise, sales volumes of ready-mixed concrete and aggregates grew considerably in almost all countries.

The turnover of the Europe Group area improved by 21.6% to EUR 3,080 million (previous year: 2,533).

North America maintains a high level

After a strong first quarter, the US economy significantly and increasingly lost momentum. In particular, this is reflected in the decline in the real estate market and in private consumption. However, declining residential construction was offset by increases in commercial and public construction. In Canada, the international raw materials boom continued to promote positive economic development. This also benefited our market regions in the west of the country, which enjoyed a sustained high level of construction activity and increasing cement demand.

After a slight decrease in the third quarter, the cement and clinker sales volumes of our plants in North America were 3.5% above the previous year's level at 11.4 million tonnes (previous year: 11.0) as of the end of September. As the capacities of our plants are fully utilised, around a quarter of the total sales volumes had to be imported from other Group areas. Deliveries of ready-mixed concrete and aggregates also increased, although this is partly attributable to consolidation effects, particularly in the southern US.

The turnover of the North America Group area rose by 21.2% to EUR 1,884 million (previous year: 1,555).

Africa-Asia-Mediterranean Basin		
EURm	2005	2006
Cement	743	906
Concrete	61	62
Building materials		
Intra-Group eliminations	-21	-24
Total turnover	784	945

maxit Group		
EURm	2005	2006
Cement		
Concrete		
Building materials	847	923
Intra-Group eliminations		
Total turnover	847	923

Further growth in the Africa-Asia-Mediterranean Basin Group area

Varied economic development was recorded in the individual regions during the first nine months. Despite a slight slowdown in the third quarter, China remains the most dynamic national economy in the world. While the Indonesian economy has regained momentum after several interest-rate cuts, signs of a slight weakening in Turkey are multiplying.

The cement and clinker sales volumes of the Africa-Asia-Mediterranean Basin Group area rose by a total of 14.8% to 17.8 million tonnes (previous year: 15.5). Excluding the consolidation effect from the inclusion of the joint venture Fufeng in China, founded at the end of 2005, the increase amounted to 10.5%. With growth of 41.5% on a like-for-like basis, China recorded the biggest increase in sales volumes in the Group area, followed by Bangladesh and Turkey. In Indonesia, the cement market began to recover slightly in the third quarter. Deliveries from our subsidiary Indocement significantly exceeded the previous year's level as a result of increased clinker exports. In Africa, we were able to achieve a slight overall rise in cement sales volumes with varied development in the individual countries.

The turnover of the Africa-Asia-Mediterranean Basin Group area grew by 20.5% to EUR 945 million (previous year: 784).

maxit Group on track

In the first nine months, the building materials activities of maxit Group recorded positive development in most markets. In particular, the countries of Northern and Eastern Europe as well as France, the United Kingdom, Portugal and Turkey achieved healthy sales volumes. In Germany, the restructuring measures have already contributed to rising results. In view of the increased raw material and fuel prices, improving cost efficiency has the highest priority in all countries. Increased efforts are being made to improve sales of new products and processes. The aim is to bring new products onto the market more quickly and in more countries.

At EUR 923 million (previous year: 847), the turnover of maxit Group was 9% above the previous year.

Group Services

Trading in cement and clinker increased significantly in the first three quarters, more than compensating for declines in dry mortar and related materials. The overall trade volume rose by 10.3% to 9.6 million tonnes (previous year: 8.7).

Turnover in the Group Services business unit, which also includes our trading in fossil fuels, increased by 13.6% to EUR 484 million (previous year: 426).

Prospects: significant double-digit growth confirmed

The global economic expansion should slow down in the next few months. However, we do not anticipate a fundamental change in the positive economic environment. In the US, the slowdown in the real estate market is expected to lead to significantly weaker economic dynamics. In Germany, the upturn is being dampened by a more restrictive finance and fiscal policy. The risks arising from the development of the US dollar exchange rate and the energy markets remain high.

HeidelbergCement's development in the third quarter confirms our expectations. The "win" project is proving effective: Emphasis on performance and results, efficiency, productivity and speed have increased considerably in the Group. Our key figures have improved noticeably. For the whole of 2006, we anticipate significant double-digit growth in turnover and results. We consistently continue the expansion of our positions in growing markets.

Heidelberg, 6 November 2006

Yours sincerely,

A handwritten signature in black ink that reads "Bernd Scheifele". The signature is written in a cursive, flowing style.

Dr. Bernd Scheifele
Chairman of the Managing Board

Group profit and loss accounts

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EUR '000s	July - September		January - September	
	2005	2006	2005	2006
Turnover	2,246,502	2,580,634	5,744,139	6,856,713
Change in stocks and work in progress	-44,146	-14,328	-24,596	-28,911
Own work capitalised	406	338	860	975
Operating revenues	<u>2,202,762</u>	<u>2,566,644</u>	<u>5,720,403</u>	<u>6,828,777</u>
Other operating income	63,573	46,475	155,828	122,400
Material costs	-823,314	-1,000,249	-2,206,062	-2,699,863
Employees and personnel costs	-354,278	-365,264	-1,066,013	-1,095,814
Other operating expenses	-512,278	-598,336	-1,493,431	-1,691,883
Operating income before depreciation (OIBD)	<u>576,465</u>	<u>649,270</u>	<u>1,110,725</u>	<u>1,463,617</u>
Depreciation and amortisation of tangible fixed assets	-121,007	-123,385	-359,621	-371,086
Depreciation and amortisation of intangible assets	-2,358	-2,655	-7,201	-7,267
Operating income	<u>453,100</u>	<u>523,230</u>	<u>743,903</u>	<u>1,085,264</u>
Additional ordinary result	-77,227	114	-62,027	60,616
Results from associated companies ¹⁾	89,214	63,673	135,789	149,469
Results from other participations	1,569	325	8,051	-2,990
Earnings before interest and income taxes (EBIT)	<u>466,656</u>	<u>587,342</u>	<u>825,716</u>	<u>1,292,359</u>
Interest and similar income	5,408	8,309	19,200	21,009
Interest and similar expenses	-54,621	-74,378	-183,683	-193,073
Exchange rates gains and losses	-7,575	495	-7,551	4,359
Profit before tax	<u>409,868</u>	<u>521,768</u>	<u>653,682</u>	<u>1,124,654</u>
Taxes on income	-109,915	-146,458	-215,709	-334,238
Profit for the financial year	<u>299,953</u>	<u>375,310</u>	<u>437,973</u>	<u>790,416</u>
Minority interests	-26,397	-30,141	-51,387	-69,765
Group share in profit	<u>273,556</u>	<u>345,169</u>	<u>386,586</u>	<u>720,651</u>
Earnings per share in EUR (IAS 33)	2.47	2.98	3.54	6.23

¹⁾ Net result from associated companies

77,052

51,044

108,888

121,590

Group cash flow statement

EUR '000s	January - September	
	2005	2006
Operating income before depreciation (OIBD)	1,110,725	1,463,617
Additional ordinary result before depreciation	-64,209	59,698
Dividends received	23,061	26,403
Interest paid	-209,230	-185,882
Taxes paid	-126,825	-259,296
Elimination of non-cash items	98,193	35,055
Cash flow	831,715	1,139,595
Changes in operating assets	-452,011	-458,826
Changes in operating liabilities	40,806	57,908
Cash flow from operating activities	420,510	738,677
Intangible assets	-4,645	-1,933
Tangible fixed assets	-301,844	-324,627
Financial fixed assets	-229,765	-247,321
Investments (cash outflow)	-536,254	-573,881
Proceeds from fixed asset disposals	148,572	116,907
Cash from changes in consolidation scope	19,193	8,876
Cash flow from investing activities	-368,489	-448,098
Capital increase	291,732	374
Dividend payments - HeidelbergCement AG	-55,491	-132,938
Dividend payments - minority shareholders	-29,216	-29,243
Proceeds from bond issuance and loans	544,952	229,063
Repayment of bonds and loans	-615,428	-373,334
Cash flow from financing activities	136,549	-306,078
Net change in cash and cash equivalents	188,570	-15,499
Effect of exchange rate changes	-13,210	-3,050
Cash and cash equivalents at 1 January	305,009	316,816
Cash and cash equivalents at 30 September ¹⁾	480,369	298,267

¹⁾ In the balance sheet, the item "Securities and similar rights" also lists the market value of hedging transactions and the "available for sale financial assets" amounting to EUR 66.4 million (previous year: 67.6).

Group balance sheet

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Assets	31 Dec. 2005	30 Sep. 2006
EUR '000s		
Long-term assets		
Intangible assets	2,454,657	2,648,144
Tangible fixed assets		
Land and buildings	2,039,467	1,994,716
Plant and machinery	2,982,037	2,817,953
Fixtures, fittings, tools and equipment	190,109	178,771
Payment on account and assets under construction	283,107	350,033
	<u>5,494,720</u>	<u>5,341,473</u>
Financial fixed assets		
Shares in associated companies	759,950	829,837
Shares in other participations	334,531	282,425
Loans to participations	17,722	26,816
Other loans	45,279	36,064
	<u>1,157,482</u>	<u>1,175,142</u>
Fixed assets	<u>9,106,859</u>	<u>9,164,759</u>
Deferred taxes	170,490	152,225
Other long-term receivables	77,618	77,181
	<u>9,354,967</u>	<u>9,394,165</u>
Short-term assets		
Stocks		
Raw materials and consumables	491,348	512,154
Work in progress	90,454	70,692
Finished goods and goods for resale	275,153	275,721
Payments on account	12,686	16,054
	<u>869,641</u>	<u>874,621</u>
Receivables and other assets		
Short-term financial receivables	185,955	209,220
Trade receivables	920,971	1,327,357
Other short-term operating receivables	193,320	219,699
Current income tax assets	45,067	65,090
	<u>1,345,313</u>	<u>1,821,366</u>
Short-term investments and similar rights	64,744	91,853
Cash at bank and in hand	299,986	272,800
	<u>2,579,684</u>	<u>3,060,640</u>
Balance sheet total	<u>11,934,651</u>	<u>12,454,805</u>

Liabilities		
EUR '000s	31 Dec. 2005	30 Sep. 2006
Shareholders' equity and minority interests		
Subscribed share capital	296,065	346,974
Capital reserves	2,512,679	2,462,144
Revenue reserves	1,999,286	2,604,331
Currency translation	-174,938	-285,451
Company shares	-2,936	-2,934
Capital entitled to shareholders	4,630,156	5,125,064
Minority interests	427,709	474,673
	5,057,865	5,599,737
Long-term provisions and liabilities		
Provisions		
Provisions for pensions	736,010	698,871
Deferred taxes	493,409	490,960
Other long-term provisions	493,509	498,115
	1,722,928	1,687,946
Liabilities		
Debenture loans	1,473,966	748,060
Bank loans	878,530	797,806
Other long-term financial liabilities	391,842	401,248
	2,744,338	1,947,114
Other long-term operating liabilities	8,144	7,682
	2,752,482	1,954,796
	4,475,410	3,642,742
Short-term provisions and liabilities		
Provisions	116,271	112,873
Liabilities		
Debenture loans		672,388
Bank loans (current portion)	643,900	614,771
Other short-term financial liabilities	521,523	497,676
	1,165,423	1,784,835
Trade payables	568,731	584,834
Current income taxes payables	72,248	135,815
Other short-term operating liabilities	478,703	593,969
	2,285,105	3,099,453
	2,401,376	3,212,326
Balance sheet total	11,934,651	12,454,805

Statement of recognised income and expense

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EUR '000s	January - September	
	2005	2006
IAS 39 Financial instruments	33,838	12,082
IAS 28 Investments in Associates	-2,447	
IFRS 2 Share-based Payment	-1,160	
Currency translation	181,441	-141,921
Other consolidation adjustments	-168	4,353
Income and expense directly recognised in equity	211,504	-125,486
Profit for the financial year	437,973	790,416
Total earnings for the period	649,477	664,930
Part of minorites	18,774	37,460
Part of shareholders HeidelbergCement AG	630,703	627,470

Group equity capital grid	Subscribed share capital	Capital reserves
EUR '000s		
1 January 2005	258,421	1,930,491
Effect of adopting		
IAS 28 Investments in Associates		
IFRS 2 Share-based Payment		
1 January 2005 (restated)	258,421	1,930,491
Profit for the financial year		
Capital increase from issuance of new shares	37,644	563,710
Dividends		
Changes without effects on results		
Consolidation adjustments		
Financial instruments IAS 39		
Exchange rate		
30 September 2005	296,065	2,494,201
1 January 2006	296,065	2,512,679
Profit for the financial year		
Capital increase from issuance of new shares	19	355
Capital increase out of revenue reserves	50,890	-50,890
Issuance of company shares		
Dividends		
Changes without effects on results		
Consolidation adjustments		
Financial instruments IAS 39		
Exchange rate		
30 September 2006	346,974	2,462,144

Revenue reserves	Currency translation	Company shares	Capital entitled to shareholders	Minority interests	Total
1,720,735	-372,498	-2,936	3,534,213	429,110	3,963,323
-2,447			-2,447		-2,447
-1,160			-1,160		-1,160
1,717,128	-372,498	-2,936	3,530,606	429,110	3,959,716
386,586			386,586	51,387	437,973
			601,354		601,354
-55,491			-55,491	-29,216	-84,707
-168			-168	24,490	24,322
33,838			33,838		33,838
	214,054		214,054	-32,613	181,441
2,081,893	-158,444	-2,936	4,710,779	443,158	5,153,937
1,999,286	-174,938	-2,936	4,630,156	427,709	5,057,865
720,651			720,651	69,765	790,416
			374		374
		2	2		2
-132,938			-132,938	-29,243	-162,181
4,353			4,353	38,747	43,100
12,979			12,979	-897	12,082
	-110,513		-110,513	-31,408	-141,921
2,604,331	-285,451	-2,934	5,125,064	474,673	5,599,737

Notes to the interim accounts

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■ Accounting and consolidation principles

The Group's half year accounts were prepared according to the International Financial Reporting Standards (IFRS) applicable at the balance sheet date. There were no significant changes in the accounting and valuation methods compared with 31 December 2005. Results from participations comprise both income from other participations and amounts written off financial fixed assets.

■ Segment reporting

As a result of the organisational streamlining of responsibilities and reporting structures within the HeidelbergCement Group, the subgroups Central Europe West, Western Europe, Northern Europe and Central Europe East were combined to form the new Europe reporting area.

■ Seasonal nature of the business

The regional weather conditions of the summer and autumn months have a positive impact on HeidelbergCement's production and sales position.

■ Scope of consolidation

In the following Group areas, there were changes in the consolidation scope in comparison with 31 December 2005 as detailed below. The percentage of shares owned by the Group in each case is given in brackets.

■ Europe

In Germany, TBG Transportbeton Mittelsachsen GmbH & Co. KG, Chemnitz (100%), TBG Transportbeton Berlin-Brandenburg GmbH & Co. KG, Niederlehme (100%), TBG Transportbeton Thüringen GmbH & Co. KG, Weimar (100%), HSK Kieswerk Forchheim GmbH & Co. KG, Rheinstetten (100%), and Heidelberger Beton Thüringen GmbH & Co. KG, Saalfeld (100%), were fully included in the Group's scope of consolidation for the first time. Haniel Baustoff-Industrie Kieswerke Niederrhein GmbH, Duisburg (51.0%), KVB Kölbl Verwaltungs- und Beteiligungsgesellschaft mbH, Essen (49.0%), Kölbl GmbH & Co. KG, Duisburg (36.8%), Hanse Asphalt GmbH, Wismar (50.0%) and GAM Greifswalder Asphaltmischwerke GmbH & Co. KG, Rostock (51.0%), were proportionately consolidated for the first time. On the basis of provisional opening balance sheet values, the purchase price of EUR 6.0 million for KVB Kölbl Verwaltungs- und Beteiligungsgesellschaft mbH and Kölbl GmbH & Co. KG resulted in a goodwill of EUR 5.5 million; the EUR 4.8 million acquisition costs for Haniel Baustoff-Industrie Kieswerke Niederrhein GmbH resulted in a goodwill of EUR 4.3 million.

The companies Lagergren & Wik AB, Gothenburg/Sweden (100%), Gedsted Beton A/S, Gedsted/Denmark (100%), and Amvrosiyivske Open Joint Stock Company "Doncement", Novoamvrosiyivske village/Ukraine (100%), all acquired in 2006, as well as the newly founded Recyfuel S.R.L., Bucharest/Romania (99.5%), were also fully consolidated for the first time. The EUR 55.7 million acquisition costs for "Doncement" resulted in a goodwill of EUR 52.2 million on the basis of provisional information.

The consolidation scope was expanded with the addition of the Belgian company Betonex NV, Heist-op-den-Berg (100%), acquired in December 2005. In Kazakhstan, Bukhtarminskaya Cement Company, Zyryanovskiy (75.1%), acquired in 2005, and its subsidiaries were included in the Group accounts for the first time as fully consolidated companies. The resulting goodwill amounts to EUR 62.0 million.

■ Asia

The share in the Chinese company Fufeng Cement Company Limited, Shaanxi province (46.99%), was acquired for a purchase price of EUR 15.5 million and is proportionately consolidated. The resulting goodwill amounts to EUR 3.1 million. The share in the Chinese company Jingyang Cement Company Limited, Shaanxi province (50.0%), which was acquired for EUR 8.6 million, is also proportionately consolidated. The goodwill amounts to EUR 1.7 million.

■ maxit Group

The maxit Group was extended by the fully consolidated companies, Dansk Leca A/S, Randers/Denmark (100%), and Leca Trading & Concessions A/S, Kopenhagen/Denmark (100%). The purchasing price of EUR 53.5 million resulted in a provisional goodwill of EUR 38.7 million.

■ Group Services

The Maltese companies HC Trading Malta Limited, Valletta (100%), and HCT Holding Malta Limited, Valletta (100%), founded in December 2005, were fully consolidated for the first time as of 1 January 2006. The goodwill comprises market shares purchased that cannot be assigned to any other determinable and separable intangible fixed assets.

The opening balance sheet values and results from the first three quarters of 2006 of companies acquired and included for the first time in the Group annual accounts (Business Combinations) are as follows, in accordance with IFRS 3.67 ff.:

Assets	
EUR '000s	
Long-term assets	
Intangible assets	3,058
Tangible fixed assets	80,071
Financial fixed assets	2,443
Fixed assets	85,572
Deferred taxes	300
	85,872
Short-term assets	
Stocks	22,103
Receivables and other assets	34,786
Cash at bank and in hand	12,261
	69,150
Balance sheet total	155,022
Liabilities	
EUR '000s	
Shareholders' equity and minority interests	
Capital entitled to shareholders	63,336
Minority interests	6,596
	69,932
Long-term provisions and liabilities	
Provisions	7,532
Liabilities	15,777
	23,309
Short-term provisions and liabilities	
Provisions	511
Liabilities	61,270
	61,781
Balance sheet total	155,022
Results for the companies consolidated for the first time in the first 9 months of 2006	
EUR '000s	
Profit for the financial year	18,805
Minority interests	196
Group share in profit	19,001

For reasons of materiality, we refrained from individual disclosures (IFRS 3.68). In accordance with IFRS 3.61 ff., the acquired assets and liabilities of Bukhtarminskaya Cement Company, Zyryanovskiy/Kazakhstan, and its subsidiaries as well as of the German companies Haniel Baustoff-Industrie Kieswerke Niederrhein GmbH, Duisburg, KVB Kölbl Verwaltungs- und Beteiligungsgesellschaft mbH, Essen, and Kölbl GmbH & Co. KG, Duisburg, were included in the Group accounts of Heidelberg-Cement AG on the basis of provisional information.

Segment reporting

Group areas January to September 2006 (Primary reporting format under IAS 14 No. 50 ff.)

EURm	Europe		North America	
	2005	2006	2005	2006
External turnover	2,470	3,002	1,555	1,884
Inter-area turnover	63	79		
Turnover	2,533	3,080	1,555	1,884
Change to previous year in %		21.6%		21.2%
Operating income before depreciation (OIBD)	493	682	328	430
in % of turnover	19.5%	22.1%	21.1%	22.8%
Depreciation	201	207	72	74
Operating income	292	475	256	356
in % of turnover	11.5%	15.4%	16.5%	18.9%
Results from participations	128	132	3	5
Additional ordinary result				
Earnings before interest and income taxes (EBIT)	420	608	259	362
Investments ¹⁾	156	144	78	103
Employees	20,291	21,927	6,067	6,113

¹⁾ Investments = in the segment columns: tangible and intangible fixed asset investments;
in the reconciliation column: financial fixed asset investments

Turnover development by Group areas and business lines January to September 2006

EURm	Cement		Concrete	
	2005	2006	2005	2006
Europe	1,634	1,991	964	1,189
North America	912	1,089	764	942
Africa-Asia-Mediterranean Basin	743	906	61	62
maxit Group				
Total	3,290	3,985	1,789	2,193
Group Services				
Inter-area turnover				
Total Group				

Africa-Asia-Mediterranean Basin		maxit Group		Group Services		Reconciliation		Group	
2005	2006	2005	2006	2005	2006	2005	2006	2005	2006
736	881	845	921	138	170			5,744	6,857
47	64	2	2	288	314	-400	-458		
784	945	847	923	426	484	-400	-458	5,744	6,857
	20.5%		9.0%		13.6%				19.4%
169	202	112	134	9	15			1,111	1,464
21.6%	21.4%	13.2%	14.5%	2.1%	3.1%			19.3%	21.3%
53	59	41	39		1			367	378
116	144	71	96	8	14			744	1,085
14.8%	15.2%	8.4%	10.4%	2.0%	3.0%			13.0%	15.8%
12	17	2	-8					144	146
						-62	61	-62	61
128	161	73	87	8	14			826	1,292
38	53	34	27			-62	61	536	574
10,227	9,871	4,969	5,025	59	50	230	247	41,613	42,986

Building materials		Intra Group Eliminations		Total	
2005	2006	2005	2006	2005	2006
99	104	-165	-203	2,533	3,080
		-121	-147	1,555	1,884
		-21	-24	784	945
847	923			847	923
946	1,027	-306	-374	5,718	6,832
				426	484
				-400	-458
				5,744	6,857

Exchange rates		Exchange rates at		Average exchange rates	
		31 Dec. 2005	30 Sep 2006	01-09/2005	01-09/2006
	Country	EUR	EUR	EUR	EUR
USD	US	1.1840	1.2671	1.2631	1.2454
CAD	Canada	1.3762	1.4166	1.5455	1.4100
GBP	Great Britain	0.6879	0.6768	0.6852	0.6846
HRK	Croatia	7.3704	7.3835	7.3977	7.3130
IDR	Indonesia	11,638.72	11,644.65	12,217.21	11,415.75
KZT	Kazakhstan	158.24	161.06	167.43	156.12
NOK	Norway	7.9843	8.2860	8.0580	7.9771
PLN	Poland	3.8422	3.9705	4.0549	3.9107
RON	Romania	3.6841	3.5257	3.6142	3.5398
SEK	Sweden	9.4026	9.2889	9.2278	9.2958
CZK	Czech Republic	29.0483	28.2538	29.9203	28.4313
HUF	Hungary	252.2512	272.5405	246.5506	265.2096
TRY	Turkey	1.5984	1.9171	¹⁾	1.7806

¹⁾ In accordance with IAS 21.42 (a) all amounts were translated using the closing rate at the date of the most recent balance sheet.

Financial calendar

First overview of the financial year 2006	February 2007
Press and analysts' conference on annual accounts	22 March 2007
Annual General Meeting	9 May 2007

HeidelbergCement AG

Berliner Strasse 6

69120 Heidelberg, Germany

www.heidelbergcement.com